

# Foundations for US Conflicts Analysts

The *Foundations for US Conflicts Analysts* training course is a comprehensive program that educates analysts in the recognition, analysis, and resolution of conflicts.

The three-day course combines live instruction with hands-on activities designed to provide students with the knowledge and practical experience to jump start their career in conflicts analysis or reinforce their analytical skills and further their professional development. The *Foundations for US Conflicts Analysts* course uses Intapp Conflicts as the search platform. It is available to firms that license Intapp Conflicts, and individuals interested in learning and seeking a role in the Conflicts area of a Legal or Professional Services Firm.

## Who should take this course?

*Foundations for US Conflicts Analysts* is designed for:

- New conflicts analysts who require education on the fundamentals of conflicts analysis
- Individuals, including paralegals, seeking to broaden their knowledge and qualifications for consideration for conflicts analysts roles
- Conflicts analysts who are new to using Intapp Conflicts
- Third-party outsourcing vendors, offering temporary staff that have been trained on Intapp Conflicts according to leading analytical and research practices

## What will you learn in this course?

Upon completion of this course, you will be able to:

- Understand the content of a conflicts database, including clients | matters | parties, black book entries, and corporate family trees
- Perform conflicts searches using Intapp Conflicts
- Apply business rules and filters to a conflicts search
- Assess and analyze results to identify ethical and business conflicts
- Acquire basic knowledge about analyzing and resolving conflicts
- Master conflicts communicues
- Understand the different regimes governing lateral hires in the US and UK
- Apply lessons learned with scenario-based conflicts analysis and resolution practicums


A geometric diagram consisting of several interconnected triangles and quadrilaterals, forming a larger, irregular shape. A small blue dot is located at one of the vertices of the diagram.


## Business value

- **Make the most of your investment:** Unlock additional feature value to increase efficiency and improve performance
- **Accelerate time to value:** Provide a strong conceptual platform to help Conflicts Analysts make an effective contribution with Intapp Conflicts more quickly
- **Identify and resolve issues faster:** Enable analysts to assess complex conflicts situations and use escalation protocols more effectively

# Topics

Before taking the *Foundations for US Conflicts Analysts* course, students must complete the complimentary *Navigating Intapp Conflicts* course available on demand through Intapp's Customer Community. This course presents the basic functionality of Intapp Conflicts – searching, applying business rules and filters, and interacting with conflicts search results.

Foundation of Conflicts Analysis	
Lecture-Based Instruction	Scenario-Based Practicum
<p><b>Setting the stage</b></p> <ul style="list-style-type: none"> <li>Duties of Loyalty and Confidentiality to the Client</li> <li>Duty of Confidentiality vs Attorney Client Privilege</li> <li>Fiduciary Relationships</li> <li>What is an ethical vs business conflict</li> </ul>	<p><b>Litigation, Transactional and IP Subject Matter Scenarios</b></p> <ul style="list-style-type: none"> <li>Conducting comprehensive searches using Intapp Conflicts</li> <li>Arranging and grouping search results</li> <li>Filtering   Ranking based on party relationships</li> <li>Selecting relevant hits in interactive report</li> <li>Communicating results to supervisor in risk function</li> </ul>
<p><b>Legal Malpractice</b></p> <ul style="list-style-type: none"> <li>Disqualification</li> <li>Disgorgement of fees</li> <li>Sanctions</li> <li>Reputation</li> <li>Loss of client</li> </ul>	
<p><b>Approaching Conflicts Searches</b></p> <ul style="list-style-type: none"> <li>For what reasons are conflicts searches conducted?</li> <li>What constitutes a successful search strategy?</li> <li>How to communicate results effectively and set up issues   decisions</li> </ul>	

Foundation of Conflicts Resolution	
Lecture-Based Instruction	Scenario-Based Practicum
<p><b>Setting the stage</b></p> <ul style="list-style-type: none"> <li>Regional (domestic), international, and global resolution considerations</li> <li>Know Your Client (KYC) research</li> <li>Analyzing and resolving potential conflicts</li> </ul>	<p><b>Litigation, Transactional, Bankruptcy, and Trust &amp; Estates Scenarios</b></p> <ul style="list-style-type: none"> <li>Analyzing complex ethical   business conflicts</li> <li>Honing potential conflicts communicates via the interactive conflicts report</li> </ul>
<p><b>Approaching Conflicts Resolution</b></p> <ul style="list-style-type: none"> <li>Analyzing complex ethical   business conflicts</li> <li>Communicating results to affected lawyers</li> </ul>	

Foundation of the Analysis and Resolution of Laterals	
Lecture-Based Instruction	Scenario-Based Practicum
<p><b>Setting the stage</b></p> <ul style="list-style-type: none"> <li>Expectation that clients are loyal to lawyer</li> <li>Leading practices</li> <li>Approaching searches for lateral candidates</li> <li>Summarizing lateral candidate findings</li> <li>Ethical Screens</li> </ul>	<p><b>Lateral Scenarios</b></p> <ul style="list-style-type: none"> <li>Setting up the Lateral Hire view</li> <li>Role-based searching</li> <li>Bulk searching</li> <li>Dividing searches</li> <li>Cloning searches</li> <li>Information associate with existing information barriers (Walls integration)</li> </ul>

For additional details on this or any other Intapp University courses please contact [customertraining@intapp.com](mailto:customertraining@intapp.com)